Appendix 3B

New issue announcement, application for quotation of additional securities and agreement

Information or documents not available now must be given to ASX as soon as available. Information and documents given to ASX become ASX's property and may be made public.

Introduced 01/07/96 Origin: Appendix 5 Amended 01/07/98, 01/09/99, 01/07/00, 30/09/01, 11/03/02, 01/01/03, 24/10/05, 01/08/12, 04/03/13

Name of entity

BWP TRUST

ABN

ARSN 088 581 097

We (the entity) give ASX the following information.

Part 1 - All issues

You must complete the relevant sections (attach sheets if there is not enough space).

| 1 | *Class of *securities issued or to be issued | Fully paid ordinary units |
|---|--|---|
| 2 | Number of ⁺ securities issued or to be issued (if known) or maximum number which may be issued | BWP Trust (BWP) will issue up to approximately 87,015,203 units in BWP (New Units) pursuant to the terms of the fully underwritten, pro-rata, non- renounceable accelerated entitlement offer announced on 8 August 2013 (Entitlement Offer). |
| | | The exact breakdown of New Units to be issued under the Entitlement Offer under the: • institutional component; and • retail component, is still to be finalised and is subject to the reconciliation of unitholder entitlements. |

- 3 Principal terms of the *securities (e.g. if options, exercise price and expiry date; if partly paid *securities, the amount outstanding and due dates for payment; if *convertible securities, the conversion price and dates for conversion)
- 4 Do the *securities rank equally in all respects from the *issue date with an existing *class of quoted *securities?

If the additional ⁺securities do not rank equally, please state:

- the date from which they do
- the extent to which they participate for the next dividend, (in the case of a trust, distribution) or interest payment
- the extent to which they do not rank equally, other than in relation to the next dividend, distribution or interest payment
- 5 Issue price or consideration
- 6 Purpose of the issue (If issued as consideration for the acquisition of assets, clearly identify those assets)

Same terms as existing ordinary units.

| у | Yes |
|----|-----|
| e | |
| of | |
| - | |
| | |
| | |
| 0 | |
| | |
| | |
| у | |
| | |
| t | |
| a | |
| r | |
| | |
| 0 | |
| n | |
| | |
| t | |
| r | |
| | |

\$2.30 per New Unit.

The net proceeds of the Entitlement Offer will be used to fund, together with existing debt facilities and future additional funding, the acquisition, subject to unitholder approval, of 10 Bunnings Warehouse properties from Bunnings Group Limited (2 existing Bunnings Warehouses and 8 development properties) and the upgrade of 3 of BWP's existing warehouse properties. The proceeds will also be used to fund the acquisition of а further Bunnings Warehouse anchored site from a third party vendor (for which unitholder approval is not required). If unitholder approval is not obtained, the

proceeds will be used for the third party acquisition and to otherwise pay down debt facilities and be held on deposit for the purpose of future capital expenditure and acquisition opportunities.

⁺ See chapter 19 for defined terms.

Is the entity an +eligible entity 6a that has obtained security holder approval under rule 7.1A?

> If Yes, complete sections 6b – 6h in relation to the *+securities* the subject of this Appendix 3B, and comply with section 6i

- 6b The date the security holder resolution under rule 7.1A was passed
- 6c Number of *+securities* issued without security holder approval under rule 7.1
- Number of *+*securities issued 6d with security holder approval under rule 7.1A
- Number of *+*securities issued 6e N/A with security holder approval under rule 7.3, or another specific security holder approval (specify date of meeting)
- Number of *+*securities issued 6f under an exception in rule 7.2
- If +securities issued under rule 6g 7.1A, was issue price at least 75% of 15 day VWAP as calculated under rule 7.1A.3? Include the +issue date and both values. Include the source of the VWAP calculation.
- If +securities were issued under 6h rule 7.1A for non-cash consideration, state date on valuation which of consideration was released to **ASX Market Announcements**
- 6i Calculate the entity's remaining issue capacity under rule 7.1 and rule 7.1A – complete Annexure 1 and release to ASX Market Announcements

| No | | | |
|----|--|--|--|
| | | | |
| | | | |
| | | | |
| | | | |
| | | | |

N/A

N/A

N/A

N/A

N/A

N/A

N/A

| 7 | +Issue dates Note: The issue date may be prescribed by ASX (refer to the definition of issue date in rule 19.12). For example, the issue date for a pro rata entitlement issue must comply with the applicable timetable in Appendix 7A. Cross reference: item 33 of Appendix 3B. | under the institution retail component (e dispatched on 26 Augu Holding statements f | for New Units issued onent (final close) will |
|----|--|---|--|
| | | | |
| 8 | Number and ⁺ class of all ⁺ securities quoted on ASX (<i>including</i> the ⁺ securities in section 2 if applicable) | Number After the Entitlement Offer there will be approximately 624,769,157 units on issue (excluding units to be issued under the Trust's distribution reinvestment plan as announced on 13 June 2013). | +Class Ordinary units |
| 9 | Number and ⁺ class of all ⁺ securities not quoted on ASX (<i>including</i> the ⁺ securities in section 2 if applicable) | The exact number of units is still to be finalised and is subject to rounding of unitholder entitlements. Number Nil | +Class N/A |
| 10 | Dividend policy (in the case of a trust, distribution policy) on the increased capital (interests) | | nits will be entitled to lly paid ordinary units nent. |

Part 2 - Pro rata issue

II Is security holder approval required?

al No

⁺ See chapter 19 for defined terms.

| 12 | Is the issue renounceable or non- renounceable? | Non-renounceable |
|----|--|--|
| 13 | Ratio in which the ⁺ securities will be offered | 1 fully paid ordinary unit for every 6.18 existing BWP units held on the record date |
| 14 | ⁺ Class of ⁺ securities to which the offer relates | Fully paid ordinary units. |
| 15 | ⁺ Record date to determine entitlements | 7.00pm AEST Tuesday, 13 August 2013 |
| 16 | Will holdings on different registers (or subregisters) be aggregated for calculating entitlements? | No |
| 17 | Policy for deciding entitlements in relation to fractions | Where fractions arise in the calculation of unitholders' entitlements under the Entitlement Offer they will be rounded up to the next whole number of New Units. |
| 18 | Names of countries in which the entity has security holders who will not be sent new offer documents Note: Security holders must be told how their entitlements are to be dealt with. Cross reference: rule 7.7. | For the institutional component of the Entitlement Offer, all countries except Australia, New Zealand, Singapore, Hong Kong, United Kingdom, Switzerland, Germany, Norway and United Arab Emirates (excluding the Dubai International Financial Centre). |
| | | For the retail component of the Entitlement Offer, all countries except Australia and New Zealand. |
| 19 | Closing date for receipt of acceptances or renunciations | For the institutional component of the Entitlement Offer – 6.00pm AEST, Thursday, 8 August 2013. |
| | | For the retail component of the Entitlement Offer (early close) – 7.00pm AEST, Thursday, 22 August 2013. |
| | | For the retail component of the Entitlement Offer (final close) – 7.00pm AEST, Friday, 30 August 2013. |
| 20 | Names of any underwriters | UBS AG, Australia Branch |

| 21 | Amount of any underwriting fee or commission | An underwriting fee of 1.5% (of the Entitlement Offer proceeds minus proceeds received from Wesfarmers Investments Pty Ltd's take up of its entitlement), and a management fee of 0.75% of the Entitlement Offer proceeds (excluding GST). |
|----|--|--|
| 22 | Names of any brokers to the issue | N/A |
| 23 | Fee or commission payable to the broker to the issue | N/A |
| 24 | Amount of any handling fee payable to brokers who lodge acceptances or renunciations on behalf of security holders | N/A |
| 25 | If the issue is contingent on security holders' approval, the date of the meeting | N/A |
| 26 | Date entitlement and acceptance form and offer documents will be sent to persons entitled | No product disclosure statement is being produced. A Retail Entitlement Offer Booklet and Entitlement and Acceptance Form will be sent to eligible unitholders on or before Friday, 16 August 2013. |
| 27 | If the entity has issued options, and the terms entitle option holders to participate on exercise, the date on which notices will be sent to option holders | N/A |
| 28 | Date rights trading will begin (if applicable) | N/A |
| 29 | Date rights trading will end (if applicable) | N/A |
| 30 | How do security holders sell their entitlements <i>in full</i> through a broker? | N/A |
| 31 | How do security holders sell <i>part</i> of their entitlements through a | N/A |

⁺ See chapter 19 for defined terms.

| broker balance? | accept | for | the | |
|--------------------|--------|-----|-----|--|
| Dalances | | | | |

32 How do security holders dispose N/A of their entitlements (except by sale through a broker)?

33 ⁺Issue date

Refer to item 7 of this Appendix 3B.

Part 3 - Quotation of securities

You need only complete this section if you are applying for quotation of securities

- 34 Type of ⁺securities (*tick one*)
- (a)

(b)

+Securities described in Part 1

All other ⁺securities

Example: restricted securities at the end of the escrowed period, partly paid securities that become fully paid, employee incentive share securities when restriction ends, securities issued on expiry or conversion of convertible securities

Entities that have ticked box 34(a)

Additional securities forming a new class of securities

| Tick to | indicate | you are | e providing | the | information | or |
|---------|----------|---------|-------------|-----|-------------|----|
| docume | ents | | | | | |

- 35
- If the *securities are *equity securities, the names of the 20 largest holders of the additional *securities, and the number and percentage of additional *securities held by those holders
- If the *securities are *equity securities, a distribution schedule of the additional *securities setting out the number of holders in the categories
 1 1,000
 1,001 5,000
 5,001 10,000
 10,001 100,000
 100,001 and over

37

A copy of any trust deed for the additional +securities

Entities that have ticked box 34(b)

| 38 | Number of ⁺ securities for which ⁺ quotation is sought | | |
|----|--|--------|--------|
| | | | |
| 39 | ⁺ Class of ⁺ securities for which quotation is sought | | |
| | | | |
| 40 | Do the ⁺ securities rank equally in all respects from the ⁺ issue date with an existing ⁺ class of quoted ⁺ securities? | | |
| | If the additional *securities do not rank equally, please state: the date from which they do the extent to which they participate for the next dividend, (in the case of a trust, distribution) or interest payment the extent to which they do not rank equally, other than in relation to the next dividend, distribution or interest payment | | |
| 41 | Reason for request for quotation now | | |
| | Example: In the case of restricted securities, end of restriction period | | |
| | (if issued upon conversion of another ⁺ security, clearly identify that other ⁺ security) | | |
| | | | |
| | | Number | +Class |
| 12 | Number and ⁺ class of all | | |

42 Number and ⁺class of all ⁺securities quoted on ASX (*including* the ⁺securities in clause 38)

| | Number | +Class |
|----|--------|--------|
| 11 | | |
| X | | |
| e | | |
| | | |
| | | |
| | | |
| | | |

⁺ See chapter 19 for defined terms.

Quotation agreement

- ⁺Quotation of our additional ⁺securities is in ASX's absolute discretion. ASX 1 may quote the ⁺securities on any conditions it decides.
- We warrant the following to ASX. 2
 - The issue of the +securities to be quoted complies with the law and is not for an illegal purpose.
 - There is no reason why those 'securities should not be granted +quotation.
 - An offer of the ⁺securities for sale within 12 months after their issue will not require disclosure under section 707(3) or section 1012C(6) of the Corporations Act.

Note: An entity may need to obtain appropriate warranties from subscribers for the securities in order to be able to give this warranty

- Section 724 or section 1016E of the Corporations Act does not apply to . any applications received by us in relation to any *securities to be quoted and that no-one has any right to return any *securities to be quoted under sections 737, 738 or 1016F of the Corporations Act at the time that we request that the *securities be quoted.
- If we are a trust, we warrant that no person has the right to return the +securities to be quoted under section 1019B of the Corporations Act at the time that we request that the *securities be quoted.
- We will indemnify ASX to the fullest extent permitted by law in respect of any 3 claim, action or expense arising from or connected with any breach of the warranties in this agreement.
- We give ASX the information and documents required by this form. If any 4 information or document is not available now, we will give it to ASX before ⁺quotation of the ⁺securities begins. We acknowledge that ASX is relying on the information and documents. We warrant that they are (will be) true and complete.

Sign here:

..... (Director/Company secretary)

Date: 8 August 2013

Print name: Karen Lange

== == == == ==

⁺ See chapter 19 for defined terms.

Appendix 3B – Annexure 1

Calculation of placement capacity under rule 7.1 and rule 7.1A for eligible entities

Introduced 01/08/12 Amended 04/03/13

Part 1

| Rule 7.1 – Issues exceeding 15% of capital | | | |
|---|------------------------------|--|--|
| Step 1: Calculate "A", the base figu capacity is calculated | ire from which the placement | | |
| Insert number of fully paid ⁺ ordinary securities on issue 12 months before the ⁺ issue date or date of agreement to issue | | | |
| Add the following: Number of fully paid ⁺ordinary securities issued in that 12 month period under an exception in rule 7.2 | | | |
| Number of fully paid ⁺ordinary securities issued in that 12 month period with shareholder approval Number of partly paid ⁺ordinary securities that became fully paid in that 12 month period | | | |
| Note: Include only ordinary securities here – other classes of equity securities cannot be added Include here (if applicable) the securities the subject of the Appendix 3B to which this form is annexed It may be useful to set out issues of securities on different dates as separate line items | | | |
| <i>Subtract</i> the number of fully paid ⁺ ordinary securities cancelled during that 12 month period | | | |
| "A" | | | |

⁺ See chapter 19 for defined terms.

| Step 2: Calculate 15% of "A" | | |
|---|---|--|
| "В" | 0.15 | |
| | [Note: this value cannot be changed] | |
| <i>Multiply</i> "A" by 0.15 | | |
| Step 3: Calculate "C", the amount of placement capacity under rule 7.1 that has already been used | | |
| <i>Insert</i> number of ⁺ equity securities issued or agreed to be issued in that 12 month period <i>not counting</i> those issued: | | |
| Under an exception in rule 7.2 | | |
| Under rule 7.1A | | |
| • With security holder approval under rule 7.1 or rule 7.4 | | |
| Note: This applies to equity securities, unless specifically excluded – not just ordinary securities Include here (if applicable) the securities the subject of the Appendix 3B to which this form is annexed It may be useful to set out issues of securities on different dates as separate line items | | |
| " C " | | |
| Step 4: Subtract "C" from ["A" x "B"] to calculate remaining placement capacity under rule 7.1 | | |
| "A" x 0.15 | | |
| <i>Note: number must be same as shown in Step 2</i> | | |
| Subtract "C" | | |
| Note: number must be same as shown in Step 3 | | |
| <i>Total</i> ["A" × 0.15] – "C" | | |
| | [Note: this is the remaining placement capacity under rule 7.1] | |

⁺ See chapter 19 for defined terms.

Part 2

| Rule 7.1A – Additional placement capacity for eligible entities Step 1: Calculate "A", the base figure from which the placement capacity is calculated | | |
|--|------------------------------------|-----|
| | | "A" |
| Note: number must be same as shown in Step 1 of Part 1 | | |
| Step 2: Calculate 10% of "A" | | |
| "D" | 0.10 | |
| | Note: this value cannot be changed | |
| <i>Multiply</i> "A" by 0.10 | | |
| Step 3: Calculate "E", the amount of placement capacity under rule 7.1A that has already been used | | |
| Insert number of ⁺ equity securities issued or agreed to be issued in that 12 month period under rule 7.1A | | |
| Notes: This applies to equity securities – not just ordinary securities Include here – if applicable – the securities the subject of the Appendix 3B to which this form is annexed Do not include equity securities issued under rule 7.1 (they must be dealt with in Part 1), or for which specific security holder approval has been obtained It may be useful to set out issues of securities on different dates as separate line items | | |

⁺ See chapter 19 for defined terms.

| Step 4: Subtract "E" from ["A" x "D"] to calculate remaining placement capacity under rule 7.1A | |
|---|--|
| "A" x 0.10 | |
| Note: number must be same as shown in Step 2 | |
| Subtract "E" | |
| Note: number must be same as shown in Step 3 | |
| <i>Total</i> ["A" x 0.10] – "E" | |
| | Note: this is the remaining placement capacity under rule 7.1A |

⁺ See chapter 19 for defined terms.