## Appendix 3B

# New issue announcement, application for quotation of additional securities and agreement

Information or documents not available now must be given to ASX as soon as available. Information and documents given to ASX become ASX's property and may be made public.

Name of entity		
BWP TRUST		
ABN		
ARSN 088 581 097		

We (the entity) give ASX the following information.

#### Part 1 - All issues

You must complete the relevant sections (attach sheets if there is not enough space).

<sup>+</sup>Class of <sup>+</sup>securities issued or to be issued

Fully paid ordinary units

Number of \*securities issued or to be issued (if known) or maximum number which may be issued Final number of new units in the BWP Trust (New Units) issued under the fully underwritten, pro-rata, non-renounceable entitlement offer announced on 8 August 2013 (Entitlement Offer):

#### Previously issued on 26 August 2013

institutional component: 46,799,972
 retail component (early close): 3,088,722

#### <u>Issued today (9 September 2013)</u>

• Retail component (final close): 37,135,821

Total number of New Units issued under the Entitlement Offer including those issued today is 87,024,515.

**Principal** terms of 3 +securities (e.g. if options, exercise price and expiry date; if paid +securities. amount outstanding and due dates for if payment; securities, +convertible the conversion price and dates for conversion)

Same terms as existing ordinary units.

4 Do the \*securities rank equally in all respects from the \*issue date with an existing \*class of quoted \*securities?

If the additional \*securities do not rank equally, please state:

- the date from which they do
- the extent to which they participate for the next dividend, (in the case of a trust, distribution) or interest payment
- the extent to which they do not rank equally, other than in relation to the next dividend, distribution or interest payment

\$2.30 per New Unit.

Yes

5 Issue price or consideration

6 Purpose of the issue (If issued as consideration for the acquisition of assets, clearly identify those assets) The net proceeds of the Entitlement Offer will be used to fund, together with existing debt facilities and future additional funding, the acquisition, subject to unitholder approval, of 10 Bunnings Warehouse properties from Bunnings Group Limited (2 established Bunnings Warehouses and 8 development properties) and the upgrade of 3 of BWP Trust's existing warehouse properties. The proceeds will also be used to fund the acquisition of a further Bunnings Warehouse anchored property from a third party vendor (for which unitholder approval is not required).

If unitholder approval is not obtained, the proceeds will be used for the third party acquisition and to otherwise pay down debt facilities and be held on deposit for the purpose of future capital expenditure and acquisition opportunities.

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<sup>+</sup> See chapter 19 for defined terms.

6a	Is the entity an *eligible entity that has obtained security holder approval under rule 7.1A?  If Yes, complete sections 6b – 6h in relation to the *securities the subject of this Appendix 3B, and comply with section 6i	No
6b	The date the security holder resolution under rule 7.1A was passed	N/A
6c	Number of *securities issued without security holder approval under rule 7.1	N/A
6d	Number of *securities issued with security holder approval under rule 7.1A	N/A
6e	Number of *securities issued with security holder approval under rule 7.3, or another specific security holder approval (specify date of meeting)	N/A
6f	Number of *securities issued under an exception in rule 7.2	N/A
6g	If *securities issued under rule 7.1A, was issue price at least 75% of 15 day VWAP as calculated under rule 7.1A.3? Include the *issue date and both values. Include the source of the VWAP calculation.	N/A
6h	If *securities were issued under rule 7.1A for non-cash consideration, state date on which valuation of consideration was released to ASX Market Announcements	N/A
6i	Calculate the entity's remaining issue capacity under rule 7.1 and rule 7.1A – complete Annexure 1 and release to ASX Market Announcements	N/A

#### 7 +Issue dates

Note: The issue date may be prescribed by ASX (refer to the definition of issue date in rule 19.12). For example, the issue date for a pro rata entitlement issue must comply with the applicable timetable in Appendix 7A.

Cross reference: item 33 of Appendix 3B.

Holding statements for New Units issued under the institutional component and retail component (early close) were dispatched on 26 August 2013.

Holding statements for New Units issued under the retail component (final close) will be dispatched on 10 September 2013.

8 Number and \*class of all \*securities quoted on ASX (including the \*securities in section 2 if applicable)

	Number	+Class
l	627,165,919	Ordinary units
l		
	Number	+Class
	Nil	N/A
l		

9 Number and \*class of all \*securities not quoted on ASX (including the \*securities in section 2 if applicable)

Dividend policy (in the case of a trust, distribution policy) on the increased capital (interests)

Holders of the New Units will be entitled to all distributions on fully paid ordinary units after the date of allotment.

#### Part 2 - Pro rata issue

11	Is	security	holder	approval
	req	uired?		

No

Is the issue renounceable or non-renounceable?

Non-renounceable

- Ratio in which the \*securities will be offered
- 1 fully paid ordinary unit for every 6.18 existing BWP units held on the record date
- <sup>+</sup>Class of <sup>+</sup>securities to which the offer relates

Fully paid ordinary units.

15 \*Record date to determine entitlements

7.00pm AEST Tuesday, 13 August 2013

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<sup>+</sup> See chapter 19 for defined terms.

16	Will holdings on different registers (or subregisters) be aggregated for calculating entitlements?	No
17	Policy for deciding entitlements in relation to fractions	Where fractions arise in the calculation of unitholders' entitlements under the Entitlement Offer they will be rounded up to the next whole number of New Units.
18	Names of countries in which the entity has security holders who will not be sent new offer documents  Note: Security holders must be told how their entitlements are to be dealt with.  Cross reference: rule 7.7.	For the institutional component of the Entitlement Offer, all countries except Australia, New Zealand, Singapore, Hong Kong, United Kingdom, Switzerland, Germany, Norway and United Arab Emirates (excluding the Dubai International Financial Centre).
		For the retail component of the Entitlement Offer, all countries except Australia and New Zealand.
19	Closing date for receipt of acceptances or renunciations	Entitlement Offer – 6.00pm AEST, Thursday, 8 August 2013.  For the retail component of the Entitlement Offer (early close) – 7.00pm AEST, Thursday, 22 August 2013.  For the retail component of the
20	Names of any underwriters	Entitlement Offer (final close) – 7.00pm AEST, Friday, 30 August 2013. UBS AG, Australia Branch
21	Amount of any underwriting fee or commission	An underwriting fee of 1.5% (of the Entitlement Offer proceeds minus proceeds received from Wesfarmers Investments Pty Ltd's take up of its entitlement), and a management fee of 0.75% of the Entitlement Offer proceeds (excluding GST).
22	Names of any brokers to the issue	N/A
23	Fee or commission payable to the broker to the issue	N/A

24	Amount of any handling fee payable to brokers who lodge acceptances or renunciations on behalf of security holders	N/A
25	If the issue is contingent on security holders' approval, the date of the meeting	N/A
26	Date entitlement and acceptance form and offer documents will be sent to persons entitled	No product disclosure statement is being produced. A Retail Entitlement Offer Booklet and Entitlement and Acceptance Form was sent to eligible unitholders on Friday, 16 August 2013.
27	If the entity has issued options, and the terms entitle option holders to participate on exercise, the date on which notices will be sent to option holders	N/A
28	Date rights trading will begin (if applicable)	N/A
29	Date rights trading will end (if applicable)	N/A
30	How do security holders sell their entitlements <i>in full</i> through a broker?	N/A
31	How do security holders sell <i>part</i> of their entitlements through a broker and accept for the balance?	N/A
32	How do security holders dispose of their entitlements (except by sale through a broker)?	N/A
33	<sup>+</sup> Issue date	Refer to item 7 of this Appendix 3B.

### Part 3 - Quotation of securities

You need only complete this section if you are applying for quotation of securities

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<sup>+</sup> See chapter 19 for defined terms.

34	Type (tick o	of *securities one)
(a)		*Securities described in Part 1
(b)		All other *securities  Example: restricted securities at the end of the escrowed period, partly paid securities that become fully paid employee incentive share securities when restriction ends, securities issued on expiry or conversion of convertible securities
Entiti	es tha	t have ticked box 34(a)
Addit	ional	securities forming a new class of securities
Tick to docume		e you are providing the information or
35		If the *securities are *equity securities, the names of the 20 largest holders of the additional *securities, and the number and percentage of additional *securities held by those holders
36		If the *securities are *equity securities, a distribution schedule of the additional *securities setting out the number of holders in the categories  1 - 1,000  1,001 - 5,000  5,001 - 100,000  100,001 - 100,000  100,001 and over
37		A copy of any trust deed for the additional *securities
Entiti	es tha	t have ticked box 34(b)
38		per of *securities for which ation is sought
39		s of *securities for which tion is sought

40	Do the *securities rank equally in all respects from the *issue date with an existing *class of quoted *securities?		
	If the additional *securities do not rank equally, please state:  • the date from which they do  • the extent to which they participate for the next dividend, (in the case of a trust, distribution) or interest payment  • the extent to which they do not rank equally, other than in relation to the next dividend, distribution or interest payment		
41	Reason for request for quotation now		
	Example: In the case of restricted securities, end of restriction period		
	(if issued upon conversion of another *security, clearly identify that other *security)		
		Number	+Class
42	Number and *class of all *securities quoted on ASX (including the *securities in clause 38)		

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<sup>+</sup> See chapter 19 for defined terms.

#### **Quotation agreement**

- <sup>†</sup>Quotation of our additional \*securities is in ASX's absolute discretion. ASX may quote the \*securities on any conditions it decides.
- 2 We warrant the following to ASX.
  - The issue of the +securities to be quoted complies with the law and is not for an illegal purpose.
  - There is no reason why those \*securities should not be granted \*quotation.
  - An offer of the \*securities for sale within 12 months after their issue will not require disclosure under section 707(3) or section 1012C(6) of the Corporations Act.

Note: An entity may need to obtain appropriate warranties from subscribers for the securities in order to be able to give this warranty

- Section 724 or section 1016E of the Corporations Act does not apply to any applications received by us in relation to any \*securities to be quoted and that no-one has any right to return any \*securities to be quoted under sections 737, 738 or 1016F of the Corporations Act at the time that we request that the \*securities be quoted.
- If we are a trust, we warrant that no person has the right to return the \*securities to be quoted under section 1019B of the Corporations Act at the time that we request that the \*securities be quoted.
- We will indemnify ASX to the fullest extent permitted by law in respect of any claim, action or expense arising from or connected with any breach of the warranties in this agreement.
- We give ASX the information and documents required by this form. If any information or document is not available now, we will give it to ASX before 'quotation of the 'securities begins. We acknowledge that ASX is relying on the information and documents. We warrant that they are (will be) true and complete.

Sign here: Date: 9 September 2013 (Director/Company secretary)

Print name: Karen Lange

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<sup>+</sup> See chapter 19 for defined terms.

## Appendix 3B – Annexure 1

## Calculation of placement capacity under rule 7.1 and rule 7.1A for eligible entities

Introduced 01/08/12 Amended 04/03/13

#### Part 1

Rule 7.1 – Issues exceeding 15% of capital			
Step 1: Calculate "A", the base figure capacity is calculated	Step 1: Calculate "A", the base figure from which the placement capacity is calculated		
Insert number of fully paid *ordinary securities on issue 12 months before the *issue date or date of agreement to issue			
Add the following:			
Number of fully paid *ordinary securities issued in that 12 month period under an exception in rule 7.2			
Number of fully paid *ordinary securities issued in that 12 month period with shareholder approval			
Number of partly paid +ordinary securities that became fully paid in that 12 month period			
Note: Include only ordinary securities here — other classes of equity securities cannot be added Include here (if applicable) the securities the subject of the Appendix 3B to which this form is annexed It may be useful to set out issues of securities on different dates as separate line items  Subtract the number of fully paid +ordinary			
securities cancelled during that 12 month period			
"A"			

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<sup>+</sup> See chapter 19 for defined terms.

Step 2: Calculate 15% of "A"		
"B"	0.15 [Note: this value cannot be changed]	
Multiply "A" by 0.15		
Step 3: Calculate "C", the amount of that has already been used	of placement capacity under rule 7.1	
<b>Insert</b> number of *equity securities issued or agreed to be issued in that 12 month period <i>not counting</i> those issued:		
Under an exception in rule 7.2		
Under rule 7.1A		
<ul> <li>With security holder approval under rule 7.1 or rule 7.4</li> </ul>		
<ul> <li>Note:</li> <li>This applies to equity securities, unless specifically excluded – not just ordinary securities</li> <li>Include here (if applicable) the securities the subject of the Appendix 3B to which this form is annexed</li> <li>It may be useful to set out issues of securities on different dates as separate line items</li> </ul>		
"C"		
Step 4: Subtract "C" from ["A" x "E placement capacity under rule 7.1	3"] to calculate remaining	
"A" x 0.15		
Note: number must be same as shown in Step 2		
Subtract "C"		
Note: number must be same as shown in Step 3		
<i>Total</i> ["A" x 0.15] – "C"		
	[Note: this is the remaining placement capacity under rule 7.1]	

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<sup>+</sup> See chapter 19 for defined terms.

Rule 7.1A – Additional placem	ent capacity for eligible entities
Step 1: Calculate "A", the base figure from which the placement capacity is calculated	
"A"	
Note: number must be same as shown in Step 1 of Part 1	
Step 2: Calculate 10% of "A"	
"D"	0.10
	Note: this value cannot be changed
<i>Multiply</i> "A" by 0.10	
7.1A that has already been used  Insert number of *equity securities issued or agreed to be issued in that 12 month period under rule 7.1A	
<ul> <li>Notes:</li> <li>This applies to equity securities – not just ordinary securities</li> <li>Include here – if applicable – the securities the subject of the Appendix 3B to which this form is annexed</li> <li>Do not include equity securities issued under rule 7.1 (they must be dealt with in Part 1), or for which specific security holder approval has been obtained</li> <li>It may be useful to set out issues of securities on different dates as separate line items</li> </ul>	

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<sup>+</sup> See chapter 19 for defined terms.

Step 4: Subtract "E" from ["A" x "D"] to calculate remaining placement capacity under rule 7.1A		
"A" x 0.10		
Note: number must be same as shown in Step 2		
Subtract "E"		
Note: number must be same as shown in Step 3		
<b>Total</b> ["A" x 0.10] – "E"		
	Note: this is the remaining placement capacity under rule 7.1A	

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<sup>+</sup> See chapter 19 for defined terms.